



Are you achieving
your full leadership potential?

2018 Advanced Leadership Programme

Learn with a difference

Join world-class faculty from leading business schools across the world including Harvard Business School and IESE Business School

Experience the Harvard case study method, engaging with real dilemmas in organisations

Participate in Interactive discussions with business leaders from a variety of sectors

Benefit from peer-to-peer learning through teamwork groups and informal interactions

Focus on your leadership

Leadership development which transforms the way you think and manage your work

Inspiring you in the pursuit of excellence, integrity and a spirit of service in the workplace

Adopting a holistic view of the dignity of each person in your decision-making process

Promoting leadership development in both private and public sectors and a greater participation by women in leadership roles

Continuous learning

Be part of a network of leaders who continue learning and support for one another as alumni

Stay at the cutting edge by participating in Masterclasses on leadership issues of the day

Continue to stretch your leadership talents and enhance your leadership skills



"This programme is a unique opportunity to expose yourself to an excellent learning environment, with world-class professors, where you can develop your leadership capabilities and engage with a network of leaders who will help you on the development journey you and your organisation are embarked on."

John Killeen

President, Timoney Leadership Institute

What course will your leadership take?

- Have you reached a point in your career where you need to re-examine your leadership style and goals?
- Are you eager to learn ways to better support staff and team members to help them realise their own potential?
- Do you want to advance the impact your leadership has on the people you work with, your organisation and the greater community?

The Advanced Leadership Programme is an outstanding personal and professional development experience for leaders who want to drive and sustain successful organisations in the challenging times we live in.

It is a transformational experience that will change the way you look at your role as a leader. It will energise you to adopt a more strategic and innovative mindset.

Completing this programme is just the start of a life-long relationship with fellow participants, and with the growing network of alumni who continue to meet throughout the year to share insights, experiences and support.



"I am very happy to recommend this Advanced Leadership Programme being organised by the Timoney Leadership Institute for business leaders. I know from my experience in Nestlé that continuous learning is essential for leaders who are committed to sustaining and growing their business."

José Lopez

Former Head of Global Operations, Nestlé

Do you see yourself joining leaders who want to learn?

Join a vibrant network of senior executives from a wide range of sectors

The Advanced Leadership Programme (ALP) is designed for CEOs and other senior executives, company owners, board directors, entrepreneurs and senior business leaders responsible for driving strategic change and leading teams.

Typical ALP participants are at the top of their game and looking for the next challenge.

You need to be keen to exchange and share knowledge with other leaders from a myriad sectors and businesses.



Practical and cutting edge content delivered in an engaging way

Through interactive case study discussions and lectures, we will explore and debate key topics that have a direct impact on the day-to-day running of your organisation.

This will enhance your capacity to assess, evaluate, manage and solve issues that arise in your role as a leader.

You will experience leading-edge thinking and discuss proven strategies and tactics as you build a sustainable and healthy organisation.

Topics included are:

- Reflecting on leadership values and style: keys to enhanced commitment
- Looking in the leadership mirror to understand your strengths and weaknesses
- Adopting best practices in good governance
- Achieving customer centricity
- Winning hearts and minds of customers
- Exploring disruptive innovation & its impact on traditional industries
- Acquiring new concepts and tools to improve management control
- Improving decision-making and effective delegation
- Creating transformational capabilities in the top team
- Identifying and winning the loyalty of talented employees
- Uncovering how you as a leader can teach those you lead



"The ALP at Timoney, like a master chef, effortlessly combines the ingredients of content, faculty and executive participation to deliver a programme ever so relevant in today's uncertain world. An urgent reminder that business and civic society requires ethical engaged leaders as never before."

Michael Collins,
CFO, LacPatrick Dairies, ALP 2017



Martin Maher
CEO,
SIAC Construction
ALP 2017

Ryle Nugent
Group Head of Sport,
RTÉ
ALP 2016

Colette Cowan
Group CEO,
University of Limerick
Hospitals Group
ALP 2016

Brian Cody
Coach and Manager,
Kilkenny Senior
Hurling
ALP 2017

Gabriel D'Arcy
CEO,
LacPatrick Dairies
ALP 2014



K Club,
Straffan, County Kildare

An investment of time worth making

The Advanced Leadership Programme is a modular learning experience: so you don't have to juggle your work and life commitments while you invest in your leadership.

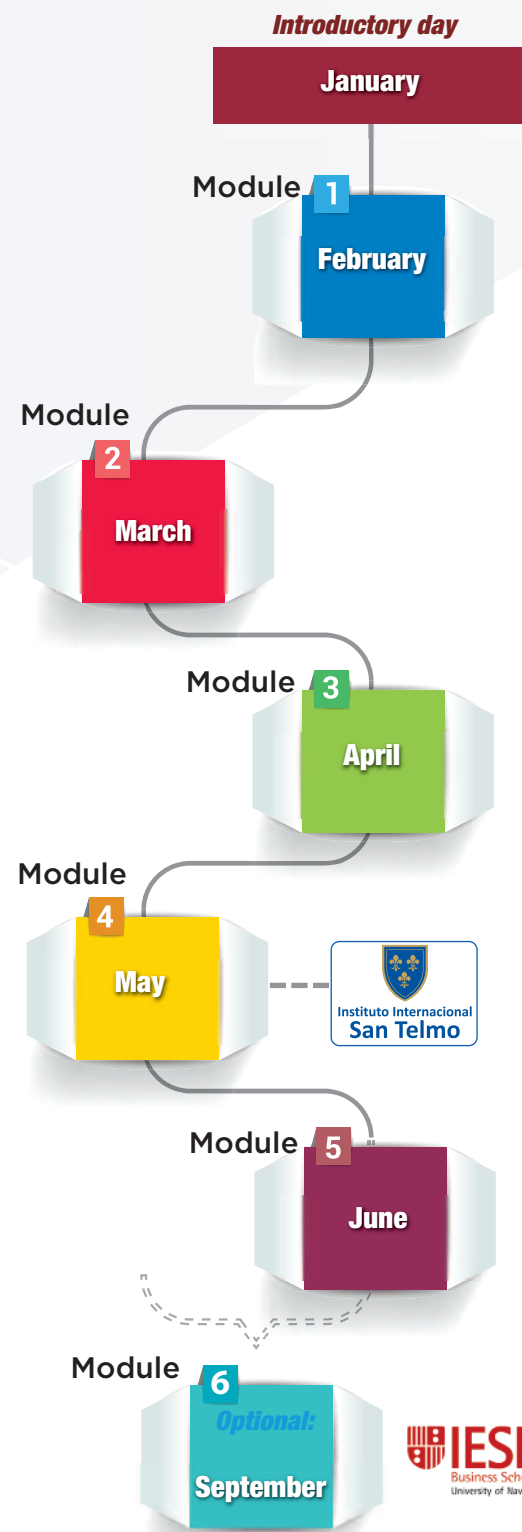
Better still, when you're back at work between modules, you'll be able to deploy what you've learned.

That means you won't compromise on your personal development and responsibilities. And you won't have to wait to have impact. It is yours to make.

The majority of these modules take place in the K Club (County Kildare) which is well located outside Dublin close to main road arteries.

Academic Partners

Working with its academic partners, San Telmo International Institute and IESE Business School (ranked Number 1 in Executive Education Programmes globally, by Financial Times in 2015, 2016 and 2017), the Timoney Leadership Institute brings international academics and leading business practitioners to deliver a highly interactive programmes for leaders who are keen to learn.



"It is really a journey of learning and transformation. After each session I came back with insights into myself that I can adapt to, along with ready- to-implement learnings for my own business"

Kay McCarthy,

Founder & Managing Director, MCCP - The Planning Agency,
ALP 2016



"Entrepreneurship is in my blood. This course had given my blood a good blast of oxygen. This ALP had been of greater use than anything I learned in University or in business."



Brian Lynch,
Owner, Brian Lynch and Associates, ALP 2017



An innovative approach to leadership development

The Advanced Leadership Programme will challenge you:

- to take a fresh look at your business environment,
- to enhance your ability to deal with current management issues and,
- most importantly, to provide you with an opportunity to reflect on your own leadership style and identify areas for improvement.

The programme makes use of the **Harvard Case study method** approach to learning which looks at the real and practical dilemmas facing leaders.

Through study, interaction and discussion of the issues with your peers, and the robust debate with our world-class faculty, you will gain insights you can apply between each module, and well beyond the lifespan of the programme.

We also offer the option of using Executive Coaching to help you take action on the knowledge you are acquiring.

Harvard Case Study method



Faculty and Guest Speakers

Our faculty is drawn from leading business schools across the world.

They are talented and experienced educators who have strong academic qualifications (PhDs) but are also practitioners who provide consulting to companies, are directors on boards of companies or executives in their own organisations.



W. Earl Sasser
Baker Foundation Professor
Harvard Business School
Boston, USA



Alberto Ribera
Senior Lecturer in Managing People
in Organisations
IESE Business School
Barcelona, Spain



Asis Martinez-Jerez
Assistant Professor, Strategic Cost
Management
Mendoza College of Business,
University of Notre Dame
Indiana, USA



Manuel García-Ayuso
Professor of Financial Economics and
Accounting
San Telmo International Institute
Seville, Spain



Dermot Duff
Adjunct Professor,
School of Business
Trinity College Dublin
Dublin, Ireland



Ramon Casadesus-Masanell
Professor of Business Administration
Harvard Business School
Boston, USA



Joe Pons
Professor of Marketing
San Telmo International Institute
Seville, Spain



Rory M. McDonald
Assistant Professor of
Business Administration
Harvard Business School
Boston, USA



Julian Sánchez
Professor of Management Control
and Information
IPADE Business School
Mexico



Eduardo Martínez-Abascal
Professor of Financial Management
IESE Business School
Barcelona, Spain



Richard Keegan
Manager, Competitiveness
Department
Enterprise Ireland and
Trinity College Dublin
Dublin, Ireland



Luis Huete
Professor of Production, Technology
and Operations Management
IESE Business School
Barcelona, Spain

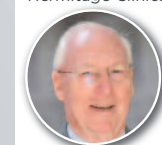
Some
of our
previous
guest
speakers

Eamonn Sinnott
General Manager
Intel Ireland



Kieran Calnan
President
South Western
Services

Jimmy Sheehan
Co-Founder of
Blackrock, Galway and
Hermitage Clinics



Tom Moran
Non-Executive
Director, Kerry Group

Anne Heraty
CEO
Cpl Resources plc



Mary Shire
Vice President
Research, University
of Limerick

**H.E. Dominick
Chilcott**
British Ambassador
to Ireland



Edmond Hartly
CEO & Technical
Director, DairyMaster

Martin Murphy
MD,
HP Ireland



Anton Colella
Chief Executive, The
Institute of Chartered
Accountants of Scotland

José Lopez
Former Head Global
Operations,
Nestlé



Enda O'Coineen
Founder & Partner,
Kilcullen Kapital
Partners

Julie Sinnamon
CEO,
Enterprise Ireland



Antonio Vazquez
Chairman,
International Airlines
Group

Brian Cody
Kilkenny Hurling
Manager



Michael Hanley
Group Chief
Executive, Lakeland
Dairies

Breege O'Donoghue
Director,
Primark



Brian MacNeice
Managing Director,
Kotinos Partners



"A programme that has empowered me to be a better leader for my people and for the organisation I work with. The professors delivering the modules, the style of facilitation and the learnings went way beyond my expectations."

Helen Downes,
CEO, Shannon Chamber, ALP 2017



"You have a group of people that you can share experiences with in a safe environment. It's a very rich group of people and a very rich network that's being built here."

Leo O'Reilly,
Permanent Secretary, Department for Communities (Northern Ireland),
ALP 2014



Four reasons why you should participate on this Advanced Leadership Programme

1. Learn and improve your leadership skills

Every leader needs to keep developing and improving their style of leading, communicating, decision-making and delegating.

2. Grow your strategic mindset by learning from the best

World-class faculty and successful leaders in industry will challenge you through interactive sessions and extensive use of the Harvard Business School case study method.

3. Join a valuable network of leaders

Be part of a vibrant, growing network of leaders from across Ireland and the UK and access valuable business connections through our academic partners in international business schools.

4. Excellent investment of resources and time

This intensive programme offers you short, focused and practical sessions without requiring long absences from your work and family, or significant budget outlays.



"It has been fantastic for me and for my business, giving me exposure to great people. I have improved the way I look at my company, the way I interact with my team, and I can literally see the benefits appearing day by day."

Jack O'Riordan,
Chief Executive, PRL Group, ALP 2014

Continue your learning journey with the Alumni Association

Through the Alumni Association you can continue your lifelong learning, networking and ongoing professional development with fellow peer leaders.

Our membership services offer you a range of leadership masterclasses, sessions and lectures throughout the year. These sessions cover a broad range of leadership topics from entrepreneurship and strategy to governance and talent management.

Alumni can attend overseas modules in IESE Business School in Barcelona and Munich and in San Telmo in Seville, as well as ad hoc trips such as a Masterclass in Lean in Toyota in Deeside.

Among alumni you will find trusted advisers or people you can do business with as well as a potential source of directors for your board and for spreading the word about job opportunities.

Optional 6th Module in IESE Business School in Barcelona



Having completed the ALP in June, you will be keen to stay in touch with peer leaders and to get to know leaders who are alumni of previous programmes. We are delighted to now offer an additional 6th module in the world-class facility of our academic partner, IESE Business School in Barcelona.

IESE is ranked no 1 for executive education by the Financial Times and has an alumni of over 45,000 executives worldwide.

You will have the opportunity to join IESE faculty to continue stretching your leadership mindset and building on the insights you have gained on your ALP experience over a 3-day module in Autumn 2018.

An excellent way to continue your learning and kickstart engaging with the wider alumni network.



So are you ready to take the next step in your development?

Call us now to arrange a conversation, in person or on the phone, to discuss your needs and how this Advanced Leadership Programme may be helpful in addressing them.

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ronan@timoneyleadership.ie

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+44 7801 090198
sean@timoneyleadership.ie

The programme fee is €12,500

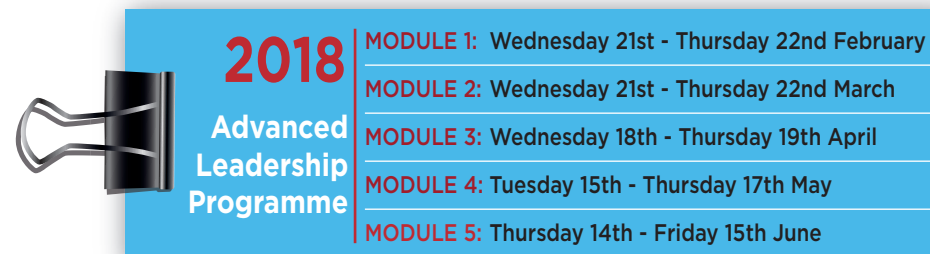
This includes:

- Tuition
- Reading and classroom material
- Accommodation on full-board basis, including 3 nights in Seville.
- Meals throughout the programme

Places are limited.

Optional executive coaching is available to accompany you on the programme with a coach who is familiar with the ALP.

The additional 6th module in the Autumn 2018 is priced separately.



2018
Advanced Leadership Programme

- MODULE 1:** Wednesday 21st - Thursday 22nd February
- MODULE 2:** Wednesday 21st - Thursday 22nd March
- MODULE 3:** Wednesday 18th - Thursday 19th April
- MODULE 4:** Tuesday 15th - Thursday 17th May
- MODULE 5:** Thursday 14th - Friday 15th June

Contact:

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M: +353 (0)85 279 1479
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Timoney Leadership Institute

The mission of Timoney Leadership Institute is to develop competent, responsible, people-centred leaders who aspire to have a deep, positive and lasting impact on people, organisations and society. We aim to achieve this by accompanying leaders on a journey to deepen their knowledge and expertise and refine their core values so as to confidently face the challenges of today.

This mission is being delivered through a not-for-profit educational Institute which is grounded in a set of Christian values that highlight the intrinsic rights and dignity of each human being. These core values are based on professionalism, integrity and a spirit of service. A particular emphasis is given to ethical values, the long-term development of organisations and each individual's responsibility to lead in a professional and competent way.

The Timoney Leadership Institute was established in 2012 by a group of senior business leaders from throughout Ireland, North and South, most notably Seamus McKeague (Managing Director, Creagh Concrete Ltd) and John Killeen (Chairman, Marine Institute) and it is a development that grew from the Lismullin Leadership Forum which has been holding leadership seminars since 2006.

Participants of 2017 Advanced Leadership Programme at San Telmo International Institute

